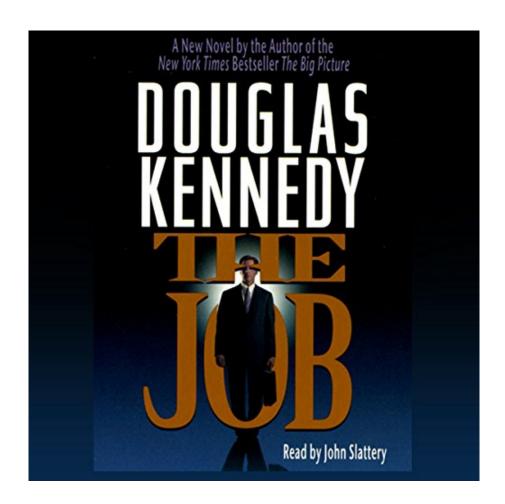


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The pay was good. The price was murder.

Ned Allen is a young, upwardly mobile ad salesman for a successful computer magazine. Several years into his career, he's confident that he's finally left his small-town roots behind, and that the sophisticated Manhattan world he covets is his forever. His wife, Lizzie, is also flourishing at a prestigious public relations firm. Life, it seems, is just where they want it - until Ned is faced with a seemingly clearcut moral choice that pulls the bottom out from under his feet.

Ned's company is sold and his world is suddenly turned upside down. Salvation appears in the unlikely form of an old high-school friend who is working for lack Ballantine, a former real estate tycoon with a shady past who has recently made a much-heralded comeback. When, against his better judgement, Ned accepts a job working for Ballantine's latest venture, an offshore private-equity fund, he tells himself it's just another job. But it turns out that Ballantine has other uses for Ned.

• Sales Rank: #130257 in Audible

• Published on: 2011-02-07

• Format: Abridged

Original language: English Running time: 275 minutes

Most helpful customer reviews

1 of 1 people found the following review helpful.

Excellent!

By Michael A. Newman

Fans of Steven Frey (The Takeover) will love this book! It starts out centering on the daily highly pressured business of selling advertising in the computer magazine business. It then progresses to corporate takeovers, off-shore investment funds, and money laundering.

The main character, Ned Allen, is one of the best salesmen there is because of his "closing" ability. His decision to follow ethical rules leads him to lose his job, his wife, and be literally thrown out to the street with no future prospects.

Desperate for anything to keep him going he meets up with Jerry Schubert, a friend from his old hometown. Jerry seems to be a godsend, taking Ned in and helping with many of his prior problems (credit card debts, etc.) with ready cash and a fairly well-paying job. As usual, what seems too good to be true, is in fact that. As Ned finds out he is sucked into being a "slave" for Jerry and his shady dealings. A situation, which seems there is no way out of.

I read this book in half the time it normally takes me to read a book. It is one of those difficult to put down books. I found myself stopping at the end of a chapter but being so intrigued that I needed to look ahead to the next chapter.

The only distraction is that the book is written in first person. When dealing with thriller type fiction I usually don't like this technique because you know right up front that the storyteller is not going to die so

some of the suspense is lost.

I recently read another Kennedy book called "The Big Picture." As much as I liked that one, I think this book is superior overall.

4 of 4 people found the following review helpful.

A Fun Read, If You Try Not to Think Too Much

By Martina

Douglas Kennedy is great a taking an arrogant yuppie, and bringing him down a few pegs, and does a great job here. For some reason, it's fun to see Ned Allen's high-style life fall apart, and then watch him try to hold it together. One big quibble: Any time the protagonist or anyone else flew somewhere (South or East or out of the Country) Kennedy would always mention in the book that it was an American Airlines flight. Even a flight to Cayman is on American Eagle. It was so distracting, at one point, for no reason, Ned is asked, "Are you flying Delta" and he says, "no, American." I thought maybe the airline figured into the plot later, but now, having finished the book, I'm wondering if Kennedy received a stipend from the airline!

Otherwise, it was a quick, fun, page-turning read, and ironically, I finished the book while flying an American flight from Boston to LA, so maybe the subliminal messages worked!

0 of 0 people found the following review helpful.

Quick read

By Mama Nanda

I gave this book to my husband and he finished it in 3 days. It must be good.

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